

How to write good technical requirements for a product development

(or: How to define what is expected before starting to design something)

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- This training is intended as a basic introduction to technical requirements for those struggling to understand what is expected.
- It is intended to help you write and monitor your requirements for technology development and product development activities (and proposals).
- It does not cover Mission level requirements nor requirement engineering nor requirement engineering tools.

Contents



- Requirements
 - Why we need requirements
 - Definition of requirements
 - Types of requirements
 - Requirement detail level vs TRL
 - Requirements / recommendations for formulating technical requirements
- Managing and controlling requirements
- Some "golden rules"...



Requirements

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What is a requirement?



A requirement is a characteristic that captures the understanding of:

- What the end product has to do (\rightarrow functional requirements)
- How well the end product has to do it (\rightarrow performance requirements)
- Under what constraints the end product has to perform these functions (→ constraint requirements e.g. physical, environmental etc.)



Requirements ensure that the end design/product is fit for purpose.

Requirements should form the reference for all your design work, analyses, verification and testing.

Developing with no or incomplete requirements is like driving a car with no map and no destination!...

What the customer wanted...



What was delivered due to poor requirements specification



Good requirements will:

- Establish a basis for agreement between the customers/stakeholders and the development team.
- Reduce development effort by avoiding work going in the wrong direction.
- Provide a baseline for verification.
- Ensure the item will perform its desired role and fit with any other systems
- Allow a measure by which to assess technical design trade offs
- Serve as a basis for promoting the finished product.
- Enable a clear identification of changes (and hence who pays).
- Enable different groups to simultaneously work on different parts of a larger system.



Mission Requirements:

- Established firstly by the end user and prime contractor: form basis for a tiered system of requirements
- Expanded on and flowed down to systems then sub-systems and eventually lower tier suppliers by the prime: All lower level requirements derive from and contribute to higher level requirements.
- Requirement tracking is critical through all levels to ensure Mission requirements are fulfilled.

Product/ Service Development Requirements: (most relevant for RPA / PECS calls)

- Established by the company intending to develop the product/ service taking customer needs into account
- Should take into account the market/ competitors products to ensure a successful product.

This presentation focusses on the Product/Service Development Requirements

Mission and Product Requirements



Mission





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more than 10kg.

What the ECSS says about requirements



ECSS-E-ST-10-06C "Technical requirements specification"

- Provides "requirements on requirements" –i.e. how to:
 - Identify and capture requirements
 - Write requirements
 - including how to formulate "good" unambiguous requirements
 - definitions of "shall", "should", "may", words to avoid...
 - Classify according to type of requirement
 - Functional, operational, physical, design...
- Used to write e.g. the Prime's System Specifications
- It does not provide practical instructions on how to do requirements management.
 This is needed for a mission definition and requirements flow down but is only informative for product/service development requirements under a call for proposals 10



Anatomy of a Technical Requirement as part of a mission/ complex system



This is overkill for a stand alone product / service development but when supplying to large projects it is typical of the format you will see

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Main types:

- Functional requirements: What does it have to do?
- Performance requirements: How well does it have to do it, e.g. accuracy, speed..?
- Physical requirements: How big and heavy can it be?
- Interface requirements: What does it have to connect to and how (h/w, s/w, MMI)?
- Environmental requirements: Under what conditions does it have to work?

All these are needed to be able to design any product / service!

Supplementary/ specific requirements:

Mission requirements Design requirements Verification requirements Cost requirements Product Assurance (PA) induced requirements Operational requirements Human factor requirements

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Requirement Evolution vs. TRL



| TRL 1-2 | TRL 3-4 | TRL 5-6 | TRL>6 Complete consolidated and frozen set of requirements. | |
|---|---|---|---|--|
| First iteration of key driving requirement(s). | First iteration of all key requirement(s) and constraints. Some may still be TBD or TBC. | Complete set of all requirements defining and driving the product and their validation and qualification. | | |
| Overall goal (draft) | Mission requirement/goal (final) | Mission requirement/goal | Mission requirement/goal | |
| Key Functional Key Performance | Functional Performance Physical Environmental Interface (driving only) | Functional Performance Physical Environmental Interfaces (all) Operational Human factor requirements Product Assurance (PA) induced requirements Design requirements (i.e. design constraints) Verification requirements GSE Requirements (draft) | Functional Performance Physical Environmental Interface Operational requirements Human factor requirements Product Assurance (PA) induced requirements Design requirements (i.e. design constraints) Verification requirements GSE requirements | |

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Requirement Formulation: Key aspects



- Each Requirement Statement shall be:
 - Clear and unambiguous readily understandable and only one interpretation is possible.
 - Correct and consistent does not contain error of fact or contradiction to another requirement
 - **Feasible** can be satisfied within natural physical laws, state of the art technologies, and other project constraints
 - Non-prescriptive Shall state what is to be achieved, not how it is to be achieved.
 - Verifiable can be proven and demonstrated to have been achieved (e.g. through Inspection, Analysis or Test)
- Organize requirements logically.
- Requirements shall be traceable.
 - i.e. it shall be clear why the requirement is there and from where it was derived

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Requirement Formulation: Word Use

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Specific formulation for requirements:

- Shall = a requirement that must be met
- Will = facts or declaration of purpose
- Should = a goal
- Could = an option

Example:

- The rocket shall launch to the Moon.
- The rocket will be used to bring humans to the Moon.
- The rocket should be reusable.
- The rocket could use liquid or solid propellants.



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Example Product Requirements

- The system shall operate at a power level of...
- The software shall acquire data from the...
- The structure shall withstand loads of...
- The hardware shall have a mass not exceeding...







Example 1: Crop identification tool using EO data



The service shall monitor crop conditions and forecast yield using ESA Earth Observation (EO) data.

- The service shall operate on both Windows and Mac machines.
- The service shall use data from the Landsat and Sentinel-2A satellites.
- The service shall display an area of 1km^{2.}
- The service shall have a crop monitoring resolution of 5m.
- The service shall forecast crop yield with a margin not exceeding 5%.
- The service shall have a running cost not exceeding 25k€ 7 year.



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Main functional requirements:

The Solar Array (SA) shall provide the following main functions:

- Conversion of solar radiation into electrical power by means of solar cells
- Provision of electrical power to the spacecraft during sunlit period
- Provision of all necessary electrical wiring and protection between the cells and the electrical interface to the spacecraft
- Mechanical support of the electrical elements
- Thermal control of the assembly and sunshielding of the spacecraft
- A solar flux monitor



The main functional requirement is broken further down into:

SA-01/Derived from SRS-1701/A,R

The Solar Array shall provide at least 650W at the Solar Array / spacecraft interface connector in the following conditions:

- 35V at the Solar Array / spacecraft interface
- Sun off pointing by up to 5 degrees to the panel
- One string failed
- Degradation and losses as defined in SA-00



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Environmental requirements:

Lifetime / Ageing:

SA-48/Derived from SRS-2001/A,R

The Solar Array shall be designed for a minimum lifetime of:

- 60 months on ground (including testing and storage time)
- 24 months in orbit

During the possible total period, all spacecraft requirements shall be met.

SA-46/Derived from SRS-1701/A,R

The Solar Array supplier shall perform the design and analyses to establish the calculated temperature range that the Solar Array will experience throughout the mission using the environment shown in table ABCD.



Verification requirements:

Thermal / vacuum test requirements:

The supplier shall demonstrate by test, compliance to the thermal and pressure environment requirements specified below:

SA-29/Created/T

For Test Sample Level Thermal Vacuum Tests, test levels for the TAT/DVT and PST shall be derived from the thermal environment defined in section 4.2 with the qualification margin included. The test sequence defined in table EFGH shall be followed.

| | TAT/DVT/PST Test Temperature Level | |
|-------------------------|---|--|
| Initial 3 Hour Hot Soak | Max Survival Temperature + qual margin | |
| 3 Hour Cold Soak | Min Survival Temperature - qual margin | |
| Upper Test Temperature | Max Operating Temperature + qual margin | |
| Lower Test Temperature | Min Operating Temperature - qual margin | |
| Number of Test cycles | 500 (TBC) | |





Managing and controlling requirements

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Definition "margin":

The allowances carried in budget, projected schedules, and technical performance parameters (e.g., weight, power, memory, ...) to account for uncertainties and risks during early design and analysis.

- margins are reserves, that are not allocated to a specific component, but are controlled by project managers
- margins shall not change the requirements, they change towards target design value, typical guidelines:
 - Pre-SRR: 30% margin
 - pre-PDR: 20% margin
 - pre-CDR: 10% margin
 - Acceptance Review (*): 5% margin

Requirements Margins Management





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Definition Verification:

To establish confidence that the product / service will perform as expected.

> 4 fundamental methods for verifying a requirement:

- Inspection
- Analysis
- Demonstration
- Test

The Verification Control Document (VCD) helps to systematically monitor and check the level of compliance with the requirements and follows the verification and validation of those requirements through the design and test life cycle and is therefore a key tool for project management and risk control.



Example of a simplified Verification Control Document (VCD) and its evolution throughout the development process

| Req. # | Requirement | Expected value | | Compliance notes | Analysis/ Inspection Reference | Test Plan Reference | Test Report Reference |
|--------|--------------------------------------|----------------|----|--|--|--|--|
| Phy1 | The mass shall be less than 2.0Kg | 1.95Kg | С | Expected value includes 30% maturity margin | Design Report Issue 1.0, Table 2.4 - Mass budget | | |
| Phy1 | The mass shall be less than 2.0Kg | 1.99Kg | С | Expected value includes 20% maturity margin | Design Report Issue 2.0, Table 2.4 - Mass budget | Physical Test Plan Issue 1.0, Section 3.0 | 9 |
| Phy1 | The mass shall be less than 2.0Kg | 2.01Kg | PC | Measured Value, request for deviation submitted, see NCR 001 | t Design Report Issue 2.0, Table 2.4 - Mass budget | Physical Test Plan Issue 1.0, Section 3.0 | Physical Test Report Issue 1.0, Section 3.1 |

Each of the above lines corresponds to a project review, i.e. the VCD shall be presented and updated at each review for each requirement!

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Impact of poor requirements

Poor requirements will lead to:

- non-functional, incompatible, non-competitive products or services
- creep in budget, timeline and resources
- re-design, re-work
- loss of (business) opportunities



Poor requirements - examples

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- "The system must have good usability", "easy to use", "robust" → difficult / impossible to validate
- "Response time should be less than X seconds"
 - → ambiguous, as it is open to different interpretation by different people leading to different results
- "The system has to be bug-free."
 - \rightarrow difficult / impossible to meet / guarantee
- "We need to procure XY materials."
 - \rightarrow this is a pre-requisite, not a technical requirement
- "We will do a market research."
 - → this is programme of work / implementation, not a technical requirement.



Some "golden rules"...



- Remember what requirements are for!
- Use the correct terminology (shall).
- Ensure requirements are complete (covering all areas), justified and verifiable.
- Refrain from designing the system or describe the planned flow of work.
- The use of "To Be Confirmed / Determined" (TBC / TBD) values should be. TBC values shall be progressively reduced through the lifecycle of the development activity.
- Requirement compliance should be progressively monitored, validated and verified through the design life cycle.



Thank you for your attention!

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