



ESA PECS BRIEFING FOR LATVIAN PARTICIPANTS **The National Library of Latvia 21/03/2019**

08:30	Registration of participants
09:00	Briefing Introduction by Delegation Representative
09:15	PECS introduction and past results
09:30	The Basics of ESA Procurement, a general presentation
09:45	Objectives of the New Call for Proposals
10:00	How to prepare a successful proposal. Hints and Tips. TECHNICAL PART
11:15	COFFEE BREAK
11:30	How to prepare a successful proposal. Hints and Tips. MANAGEMENT AND COST PART
12:30	Question and Answers
13:00	BREAK/Lunch
14:00	Start of the One to One Meetings (20 minutes per company maximum)
18:00	End of the meetings